

Commitment Statement

ODP Business Solutions®, is dedicated to fostering a 5C culture where everyone is valued and respected. The 5C culture is not just a core value for us—it is essential to our success in the marketplace. Through our Strategic Supplier Network, we are proud to offer a wide selection of innovative and affordable products sourced from qualified small business enterprises. By partnering with these suppliers, we help our customers achieve their initiatives.

Our comprehensive digital catalog highlights hundreds of products from our Strategic Supplier Network of small business suppliers, serving as both a showcase for their unique offerings and a valuable resource for procurement professionals. We are committed to continually expanding opportunities for small businesses to grow and prosper, ensuring our network evolves each year to meet the needs of our customers.

Focus on Innovation

ODP Business Solutions® is committed to supporting small business suppliers and driving positive change within the industry. In addition to working with a wide a range of suppliers, ODP Business Solutions and its affiliates continue to grow the network by engaging with promising new suppliers. We've developed partnerships with an extensive network of third-party corporate councils.

Our strategic supplier network is built on three key dimensions, working together to support small business entrepreneurs. We collaborate with our customers to help them meet their program initiatives through our impressive network of qualified suppliers and partners.

Tier I (Reseller)

Suppliers sell directly to customers, and we fulfill their orders. ODP Business Solutions provides partner vetting, executive support, mentoring, and field sales support.

Tier II

By purchasing Tier II solutions, a percentage of total spend is allocated to small business supplier products. These products are part of our normal distribution channels, which can help you meet your goals within a customized program.

Procurement

We're committed to including qualified suppliers to compete in our sourcing opportunities. We are delivering quality products and supporting small business.